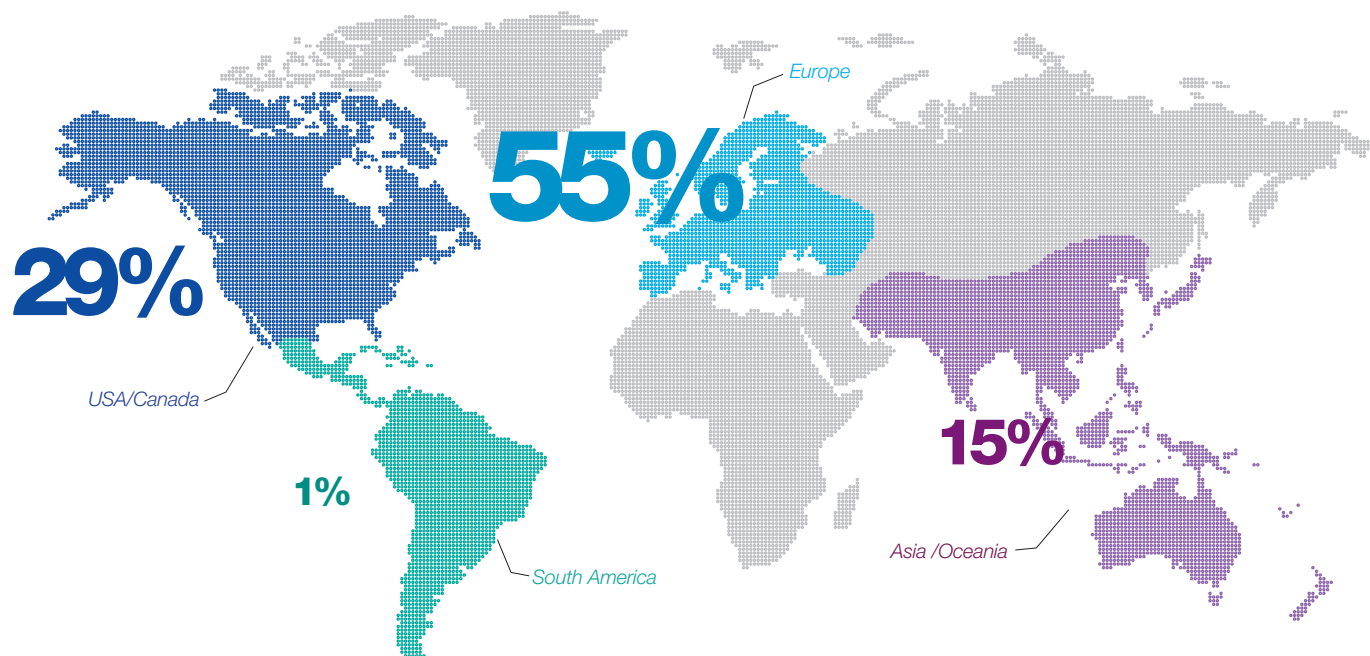


Circulation & Readers

Over **35000** contacts are reached by every issue through our printed and digital magazines.



WHERE

At more than 100 events/year
On the desk of more than
35000 readers worldwide

GLOBAL CIRCULATION	%
EUROPE	55 %
USA/CANADA	29 %
ASIA/OCEANIA	15 %
SOUTH AMERICA	1 %

GLOBAL JOB ANALYSIS	%
R&D	36 %
PROCESS DEVELOPMENT	33 %
MARKETING	26 %
PURCHASING	2 %
OTHERS	3 %

GLOBAL INDUSTRY ANALYSIS	%
PHARMACEUTICALS	36 %
CHEMICALS	33.5 %
SPECIALTIES	20 %
BIOTECHNOLOGY	7 %
OTHERS	3.5 %

GEOGRAPHIC ANALYSIS - EUROPE	%
GERMANY	21.6 %
UNITED KINGDOM	15 %
ITALY	10.4 %
FRANCE	10.2 %
SWITZERLAND	8.8 %
EASTERN EUROPE	8.1 %
THE NETHERLANDS	6.2 %
SPAIN	5.4 %
BELGIUM	5.1 %
OTHERS	9.2 %